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Stonehage Fleming Appoints Business Development Director

Amisha Mehta, Deputy Editor, London, 12 September 2016

The multi-family office firm has boosted its investment arm with a new senior position.

Stonehage Fleming has appointed Ian Harvey to the newly-created role of business development director within its investment management division.

Harvey joins from Neptune Investment Management where he led the development of UK and European institutional business. Previously, he headed up LV Asset Management's institutional sales and also spent seven years in a similar role at BNY Mellon. From 1995 to 1998, he worked at Fleming Asset Management, a division of Stonehage Fleming's predecessor company, Robert Fleming & Co.

Based in London, Harvey will be responsible for bringing the firm's global equity strategy to institutional clients and consultants, and certain international jurisdictions, including Switzerland. He will report jointly to Gerrit Smit, partner and head of equity management, and Guy Hudson, partner and head of marketing.

"This marks a significant commitment to the distribution of our signature equity capability into a new channel, and demonstrates our confidence in a strategy where we are already entrusted with over £1.4bn," said Hudson.

"The fact that we have attracted someone of Ian's calibre and experience further emphasises the strategy's potential and appeal. The experience and skills Ian has gained throughout his career will neatly complement our established business development activities."

The hire comes shortly after Stonehage Fleming made a raft of appointments, including the promotion of Roelof Botha to director and head of the family office business in the UK.

Stonehage Fleming serves over 250 families of wealth from 11 offices around the world. The firm advises on over $40 billion of assets and its investment business has more than $12 billion under management on behalf of families and charities.