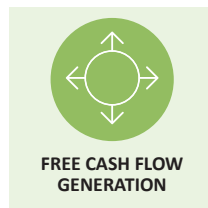


**OUR FOUR FUNDAMENTAL QUALITY PILLARS - IDENTIFYING GLOBAL BEST OF BREED BUSINESSES**



**INVESTMENT OBJECTIVE**

The Fund is a feeder fund investing only in the Stonehage Fleming Global Best Ideas Equity Fund ("Master Fund"), managed by Stonehage Fleming Investment Management Limited. The Master Fund seeks to achieve long-term growth in capital and income in a focused portfolio of high quality listed businesses from around the world.

**INVESTMENT PHILOSOPHY**

We invest in best of breed businesses for their quality, strategic competitive edge and value.

**FUND COMMENTARY**

Calendar year 2018 ended on a disappointing note with the MSCI AC World index delivering the worst yearly performance since the Credit Crisis. December alone delivered three quarters of the negative return in percentage terms. In technical terms the market has never been as oversold since the Credit Crisis as in December. Many investors wonder about the extent of this stock market reaction.

In our perception the main contributors to the weak investor sentiment are some fears that the Federal Reserve's tightening policy may be too aggressive, the continuing trade tariff uncertainties between the US and China, the US government shutdown, algorithmic trading activity and US taxpayers aggressively locking in losses at the end of the tax year. The combination of these clearly is fertile ground for further hedge fund activity.

Leading economic indicators in the US have peaked recently, but do not yet provide signals of potential economic contraction in the near future. Indicators of China's manufacturing industry are currently less constructive, but the overall GDP growth this year is still expected to be around 6% (the absolute level of nominal growth in China's GDP is estimated to have exceeded the US's by about two thirds in 2018). World GDP is expected to grow in excess of 3% this year. Company profits are expected to continue to grow, though at a more moderate pace than in 2018. S&P 500 valuation levels have dropped to below average levels through the combination of higher earnings and lower share prices despite continuing moderate levels of inflation and interest rates.

Some of the tactical contributions to the current weak sentiment mentioned above can be addressed through negotiations and diplomacy. The Federal Reserve has little reason to be overly aggressive in further tightening this year. In the end, we believe the quality of the businesses in our portfolio, with their ability to keep growing their free cash flow, should allow for constructive fundamentals to again reassert themselves.

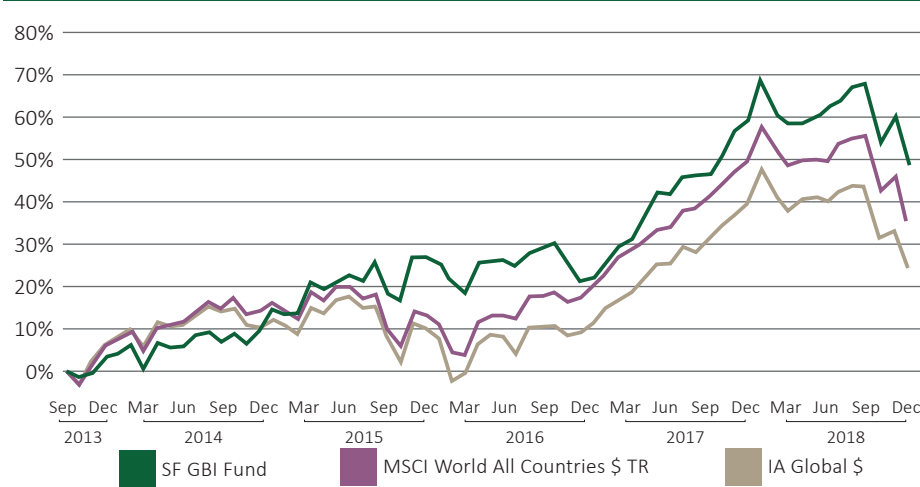
**INVESTMENT STRATEGY**

- Invest for sustainable organic growth
- Fundamental research driven
- Particular focus on quality of management, balance sheet strength, return on invested capital, free cash flow generation, ability to grow dividends each year
- Bottom-up approach to identify exceptional businesses
- Global orientation, with emerging market exposure
- High conviction concentrated portfolio
- Predominantly larger capitalisation businesses, also consider exceptional medium-sized ones
- Buy to hold and disciplined selling
- No benchmark orientation, no active trading, no leverage, no hedging

**PERFORMANCE AND ASSET ALLOCATION OF FEEDER FUND**

This Fund invests solely into the Stonehage Fleming Global Best Ideas Equity Fund. The performance details of the Fund cannot be shown before the 12 month anniversary of the fund being 1 November 2019. The Fund intends to invest at least 97% of all cash received in the Master Fund and hold not more than 3% cash. The performance details of the underlying Master Fund is as follows:

**CUMULATIVE PERFORMANCE OF MASTER FUND (CLASS B USD)**



<b>ANNUALISED PERFORMANCE<sup>1</sup></b>	<b>1 Year</b>	<b>3 Year</b>	<b>5 Year</b>	<b>Since Inception<sup>2</sup></b>
Stonehage Fleming Global Best Ideas Class B \$	-6.4	5.9	6.9	7.8
MSCI World All Countries \$ TR	-9.4	6.6	4.3	5.8
IA Global \$ TR	-11.3	4.6	2.3	4.1

<b>ACTUAL HIGHEST &amp; LOWEST ANNUAL FIGURES FOR ROLLING 10 YRS (%)<sup>3</sup></b>	<b>SF GBI FUND \$</b>
Highest Annual (1 Feb 2017 - 31 Jan 2018)	37.7
Lowest Annual (1 Jan 2018 - 31 Dec 2018)	-5.1

<b>CALENDAR YEAR PERFORMANCE<sup>1</sup></b>	<b>2017</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
Stonehage Fleming Global Best Ideas \$	-6.4	30.0	-2.5	10.4	6.6
MSCI World All Countries \$ TR	-9.4	24.0	7.9	-2.4	4.2
IA Global \$ TR	-11.3	24.8	3.4	-2.9	0.8

Master Fund Inception Date: 16 August 2013. Source for all performance is Link, Bloomberg, Financial Express, MSCI and Stonehage Fleming Equity Management as at 31/12/2018. Third parties (including Bloomberg and Financial Express) whose data may be included in this document do not accept any liability for errors or omissions.

<sup>1</sup> Source for all performance is Link, Bloomberg, Financial Express, MSCI and Stonehage Fleming Equity Management as at 31/12/2018. Third parties (including Bloomberg and Financial Express) whose data may be included in this document do not accept any liability for errors or omissions. Performance of the Master Fund relates to the USD B Share Class.

<sup>2</sup> Inception Date: 16 August 2013.

<sup>3</sup> The lowest and highest annualised performance numbers are based on 10 non-overlapping one year periods or the number of non-overlapping one year periods from inception where performance history does not exist for 10 years. Annualised return is the weighted average compound growth rate over the period measured. Performance of the Master Fund relates to the USD B Share Class.

\* Stonehage Fleming Sanlam Collective Investments Global Best Ideas Equity Feeder Fund

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**INFORMATION PERTAINING TO THE MASTER FUND**

SECTOR BREAKDOWN	% of Fund
Technology	21.4
Staples	21.3
Discretionary	18.9
Health Care	14.6
Communication	11.0
Financials	6.0
Materials	1.7
Industrials	1.6
Cash	3.6
<b>Total</b>	<b>100.0</b>

Source: Link Fund Administrators (Ireland) Limited and Stonehage Fleming Investment Management Limited.

REGIONAL BREAKDOWN	% of Fund
United States	69.0
Continental Europe	13.0
UK	7.4
Asia Pacific	7.0
Cash	3.6
<b>Total</b>	<b>100.0</b>

PORTFOLIO CHARACTERISTICS	
Average Market Cap (Billions USD)	174.2
Number of Holdings	28
Operating Margin	25.6%
Return on Invested Capital	15.5%
Net Debt/EBITDA <sup>1</sup>	0.5
Expected 3 Year EPS <sup>2</sup> Growth (p.a.)	14.2%
Expected 3 Year DPS <sup>3</sup> Growth (p.a.)	7.2%
Dividend Yield (gross) <sup>4,5</sup>	1.6%
Price/Earnings Ratio <sup>6</sup>	22.4
Free Cash Flow Yield <sup>5</sup>	4.6%
PEG Ratio <sup>6,7</sup>	2.3

<sup>1</sup> Earnings Before Interest, Taxes, Depreciation and Amortisation. <sup>2</sup> Earnings Per Share. <sup>3</sup> Dividend Per Share. <sup>4</sup> Of underlying holdings, and stated gross of withholding taxes and costs. <sup>5</sup> Estimated 12 months forward. <sup>6</sup> Price/Earnings to Growth Ratio. <sup>7</sup> Applying Trailing P/E Ratio. Source: Stonehage Fleming Investment Management Limited, Bloomberg.

TOP TEN HOLDINGS	% of Fund
Visa	6.7
Zoetis	5.4
PayPal	5.3
Alphabet	5.3
Nike	5.1
McDonald's	4.8
Accenture	4.8
Microsoft	4.6
Becton Dickinson	4.6
AIA	4.5
<b>Total</b>	<b>51.2</b>

ESTIMATED REGIONAL REVENUES <sup>8</sup> % of Fund	
North America	43.3
Emerging Markets	33.1
Continental Europe	19.0
UK	4.6
<b>Total</b>	<b>100.0</b>

<sup>8</sup> Source: Based on where underlying companies in the Stonehage Fleming Global Best Ideas Equity Fund derive their revenues. Source: Bloomberg; Stonehage Fleming Investment Management Limited; Link Fund Administrators (Ireland) Limited. Due to rounding, values may not add up to 100%.

**FUND MANAGER**



**Gerrit Smit**

Gerrit Smit is Head of the Equity Management team. He has overall responsibility for its Portfolio Management and Equity Research functions. The team invests for sustainable growth with a particular focus on quality of management, balance sheet strength, cash flow generation and the ability to grow dividends each year.

**ADDITIONAL INFORMATION**

Total Net Assets	\$831.4m
Fund Type	UCITS
Fund Domicile	Ireland
Inception Date	16 August 2013
Number of Holdings	20-30 stocks

**FUND CHARACTERISTICS**

Active Share	90.4%
Ex Post Tracking Error	4.5%
12 Month Turnover	7.5%
Beta	0.91

**MASTER FUND'S RATINGS AND AWARDS**



- Citywire Wealth Manager Performance Award in the 'Aggressive Strategy' category was awarded on 12 October 2017.
- FE Crown Fund Ratings do not constitute investment advice offered by FE and should not be used as the sole basis for making any investment decision. All rights reserved.
- Morningstar and Morningstar OBSR ratings © 2018 Morningstar. All Rights Reserved. Ratings are collected on the first business day of the month. Morningstar Sustainability Rating as of 30/09/18. Sustainalytics provides company-level analysis used in the calculation of Morningstar's Sustainability Score. Sustainability Mandate information is derived from the fund prospectus. that full details and basis of the awards are available from the manager.
- Finalist for PAM Investment Performance (High Growth) on 1 March 2018.

\* Stonehage Fleming Sanlam Collective Investments Global Best Ideas Equity Feeder Fund

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**INFORMATION PERTAINING TO THE FEEDER FUND**

**ASSET ALLOCATION**

Stonehage Fleming Global Best Ideas Equity Fund	99.0%
Cash	1.0%

**FEEDER FUND INFORMATION**

Portfolio manager	Jean-Pierre du Plessis (B.Bus.Sci Hons, UCT)
ASISA fund classification	Global - Equity - General
Portfolio launch date	1 November 2018
Fee class launch date	1 November 2018
Portfolio size	R3.1m
Benchmark	MSCI All Countries World Index (Total Return Version) measured in Rands
Risk profile	Aggressive, the fund is not suitable for investors with a time horizon under five years or looking to preserve capital
Income declaration dates	31 December
Last two distributions	n/a
Income payment dates	1 <sup>st</sup> working day in January
Portfolio valuation time	3pm (local time)
Transaction cut-off	3pm (local time)
Repurchase period	3 working days
Availability of daily pricing information	Local newspapers www.sanlamunitrusts.co.za
Investment manager	Stonehage Fleming Investment Management (South Africa) (Pty) Ltd
Trustee	Standard Bank of South Africa Ltd 021 441 4100 compliance-sanlam@standardbank.co.za
Management company	Sanlam Collective Investments (RF) (Pty) Ltd 2 Strand Road, Bellville, 7530 PO Box 30, Sanlamhof, 7532 021 916 1800 service@sanlaminvestments.com www.sanlamunitrusts.co.za

**INVESTMENT MANAGER INFORMATION**

Manager	Stonehage Fleming Investment Management (South Africa) (Pty) Ltd
FSP Number	42847
Address	First Floor North Block, Waterway House 3 Dock Road, Victoria & Alfred Waterfront Cape Town, South Africa
Website	www.stonehagefleming.com/investments
Telephone	+27 21 446 2100
Email	GBIFeederFund@stonehagefleming.com

Stonehage Fleming Investment Management is the specialist investment division of the Stonehage Fleming Group. Stonehage Fleming is one of the world's leading independently owned family offices with 11 offices situated in eight global jurisdictions. The Master Fund is managed by Gerrit Smit, Head of the Equity Management team. He has overall responsibility for its Portfolio Management and Equity research functions. The team invests for sustainable growth with a particular focus on quality of management, balance sheet strength, cash flow generation and the ability to grow dividends each year.

FEES <sup>1</sup>	A1	B1
Minimum Investment	R 10,000	R 65,000,000
Advice Initial Fee (max)	N/A	N/A
Advice Annual Fee (max)	N/A	N/A
Investment Manager Initial Fee	N/A	N/A
Investment Manager Annual Fee (Feeder Fund)	0.58%	0.00%
Investment Manager Annual Fee (Master Fund)	0.75%	0.75%
Total Expense Ratio (TER)	1.697%	1.122%
Estimated Transaction Costs (TC)	0.01%	0.01%
Total Investment Charges (TIC)	1.71%	1.13%

<sup>1</sup> Advice fees are negotiable between the client and their adviser. Annual advice fees are paid through the purchase of units from the investor. The fund is available through certain LISPs which levy their own fees. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TERs. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER. Disclosed performance information is calculated after all fees and costs deducted.

**DISCLOSURES AND ADDITIONAL INFORMATION**

A Feeder Fund is a portfolio that invests in a single portfolio of a collective investment scheme, which levies its own charges and which could result in a higher fee structure for the Feeder Fund. The management of investments is outsourced to Stonehage Fleming Investment Management (South Africa) (Pty) Ltd, FSP 42847 an authorized Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002.

All reasonable steps have been taken to ensure the information on this MDD is accurate. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk. Independent professional financial advice should always be sought before making an investment decision.

The Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium- to long-term investments. Please note that past performances are not necessarily a guide to future performances, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager, Sanlam Collective Investments (RF) Pty Ltd, a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge.

Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Lump sum investment performances are quoted. Source: Money Mate. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 ("CISCA"). The fund invests in foreign countries and therefore it may have risks regarding liquidity, the repatriation of funds, political and macroeconomic situations, foreign exchange, tax, settlement, and the availability of information.

The Manager has the right to close any portfolios to new investors to manage them more efficiently in accordance with their mandates. The Manager retains full legal responsibility for the co-named portfolio.

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